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10 November 1987

JUDGE:

RE: Discussion with New SIS Officers

12 November 1987 DCI Conference Room

10:00-11:00

You are scheduled to welcome new members of the Senior Intelligence Service into the cadre of future leaders, to present some of your ideas about leadership in the Agency, and to discuss what is expected from members of the Senior Intelligence Service in helping to accomplish your plans for the Agency.

You will meet with _____new members of the Senior Intelligence Service just before they participate in a week-long training seminar—the focus of the seminar is leadership. Specifically, the participants will be looking at effective and ineffective leadership. They will examine successful leaders to determine what made them successful. They will also look at leaders who got in trouble to see if and how they got back on track. In addition, participants will look at ethics and values in organizations.

During the week, the participants will hear from three outside speakers:

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STAT STAT The Office of Training and Education (OTE) states that its goals for the course are to provide the participants with access to senior officers in the Agency, to allow them to talk to senior officers in an informal way, and to meet each other and find out what is going on in other offices. Additionally, OTE hopes that the Executive Seminar will encourage the new SISers to begin to think globally about the Agency, to begin to appreciate the "big picture," and move beyond their individual contributions as experts in specific fields.

STAT

Bill	Baker	

Attachment: Proposed outline

PROPOSED OUTLINE

BY

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DIRECTOR OF CENTRAL INTELLIGENCE

BEFORE THE

NEW SENIOR EXECUTIVES

NOVEMBER 12, 1987

OVERVIEW: DISCUSSION OF WHAT IS EXPECTED OF LEADERS IN THE AGENCY, SUMMARY OF WHAT HAS BEEN ACCOMPLISHED THROUGH STRONG LEADERSHIP AND NEW AREAS OF EMPHASIS.

- I. WHAT IS EXPECTED OF LEADERS IN THE AGENCY?
 - A. INTEGRITY AND DIRECTION.
 - 1. ABSOLUTE FIDELITY TO LAW.
 - 2. ABSOLUTE VERACITY TO THOSE IN GOVERNMENT WITH WHOM WE WORK.
 - 3. CLEAR SENSE OF WHAT WE MUST ACCOMPLISH.
 - B. COMMUNICATION.
 - 1. CLEAR STATEMENT OF WHAT WE EXPECT FROM OTHERS.
 - 2. KNOWLEDGE OF WHAT OUR WORDS AND ACTIONS PROJECT.
- II. WHAT HAS BEEN ACCOMPLISHED THROUGH STRONG LEADERSHIP?
 - A. IN GENERAL--AN IMPRESSIVE REPUTATION FOR DEDICATION AND COMMITMENT.
 - B. SPECIFICALLY, A SERIES OF SUCCESSES IN OPERATIONS, ANALYSIS, AND SUPPORT MADE POSSIBLE BY COOPERATIVE EFFORT.
 - EXAMPLES FROM OVERSEAS TRAVELS.
 - A. SINCE JUNE HAVE VISITED 11 COUNTRIES.
 - B. IMPRESSED BY KEY CIA PERSONNEL WORKING ABROAD.
 - C. ESPECIALLY IMPRESSED BY INTERACTION BETWEEN CHIEFS OF STATION AND AMBASSADORS.

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2. NEED FOR ENVIRONMENT OF HONEST EXCHANGE TO DEVELOP MUTUAL TRUST.

IV. CONCLUSION.

--ONLY THROUGH OUR INTEGRITY AND COMMITMENT TO CAREFUL, REASONED ACTION CAN WE DEMONSTRATE OUR LEADERSHIP. INTEGRITY AND COMMITMENT IS WHAT WE ASK OF THOSE WE LEAD--AND, TO AN EVEN GREATER EXTENT, THAT IS WHAT WE MUST ASK OF OURSELVES.